



PREFERRED BROKERAGE



BUSINESS ADVISORY TEAM

© Denver Real Estate Brokers Ltd.

(303) 719-0999



LQ35CC

Mesa County, CO

Business + Real Estate

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President

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This Confidentiality Agreement ('Agreement') confirms the mutual understanding between DENVER REAL ESTATE BROKERS LTD. ("DREB"), as Agent, and _____ ('Buyer') in connection with the possible purchase of the following Business Opportunities and / or properties:

LISTING CODE: LQ35CC CITY & STATE: Mesa County, CO
(example: LQ51BT) (example: Boulder, CO)

The Buyer shall be provided with certain evaluation materials, including preliminary financial and operational records as well as verbal information ('Confidential Information'). This Confidential Information shall be made available to Buyer solely for the purposes of evaluating the possible purchase or lease of the Business Opportunity and / or property.

- Confidential Information shall include, but not be limited to, any and all discussions with DREB, the Seller's agents or employees, and any information related to the Business Opportunity and / or Property. The use of this information for any purposes other than to evaluate Buyer's possible acquisition of the Business Opportunity and / or Property is expressly prohibited. Buyer agrees not to disclose this information to any person other than those who are directly involved in evaluating the purchase of the Business Opportunity and / or Property or as required by law or legal process. No external verbal or written communication of Confidential Information is permitted without the express written consent of DREB.
- Buyer agrees that the Confidential Information will not be disclosed or used to perform any act detrimental to DREB and upon request by DREB shall promptly return all written Confidential Information.
- Buyer shall not photocopy or make copies in any other manner of the Confidential Information.
- Buyer shall not at any time, directly or indirectly, use, disclose, deliver, or communicate to any other person or entity including any other Broker, any discussions with DREB or Confidential Information concerning the Business Opportunity and / or Property. Any inquires or correspondence in connection with the Business Opportunity and / or Property shall be communicated through DREB.
- Buyer hereby acknowledges that it is acting as a principal and has not dealt with, nor will the Buyer be dealing with any party in the potential acquisition of the Business Opportunity and / or Property. Buyer further agrees to indemnify and hold harmless the Seller and DREB against and from any loss, liability or expense, including reasonable attorney's fees, arising out of any claim or claims by any other party for commissions or other compensation for bringing the Property to the attention of the Buyer.
- Buyer understands that this Confidentiality Agreement is being entered into as a condition to the release of the Confidential Information by DREB and that the information contained therein is secured from sources deemed reasonably reliable, but is not guaranteed or warranted. Buyer agrees that neither Agent nor Seller shall have any liability for any reason to Buyer or its representative or related parties resulting from the use of Confidential Information.
- This Agreement expresses the entire agreement and understanding of the parties. This Agreement shall not be modified or changed in any manner except in writing and signed by both parties. In any action to enforce the rights of the parties hereto, the prevailing party shall, in addition to the actual settlement, be entitled to reasonable attorney's fees.
- Buyer shall not visit business without express written consent from Seller AND DREB. If such permission has been granted Buyer shall only visit the business as a customer and shall not engage employees in conversation regarding the business for sale. Buyer shall be liable for damages and disruption in business caused by employees being made aware of the business sale.

Read and accepted:

ALL FIELDS REQUIRED

Buyer Signature: _____


Buyer Name : _____

Address: _____

Phone: _____

Email: _____

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What our clients say . . .

"DREB Staff was knowledgeable, Attentive, responsive, courteous, and provided friendly guidance through the buying process of our first retail liquor store. I have called on them for advice after the sale. They have been very helpful and informative."

Greg & Barbara Pitman
Bruin Spirits, Parker CO

"Purchasing my first business was stressful, however Rohit and his team provided guidance, support and knowledge. Making the purchase and closing extremely smooth with few if any setbacks. The network of bankers, lawyers and other contacts were also invaluable and time saving."

Ty Young
Willow Creek Wine & Spirits, Centennial CO

"DREB was "wonderful to work with! Professional, knowledgeable, generous with their advice. A great team!"

Shawn Rossi
Bonnie Brae Wine & Liquor-mart, Denver CO

"The whole team at DREB is very professional, prompt & go-getters, they are prompt on getting things done & true to their word. Very happy with their deliverance on/of services!"

Vivek & Sanju Beri
Fox Creek Liquors, Longmont CO



Business Financial Information

Contract Price: \$ 1,625,000

Inventory at cost: \$ 350,000

Total Funds Required: \$ 1,975,000

Down Payment (Cash) \$ 420,000

SBA Financing \$ 1,555,000

*Down payment requirement will vary depending on Buyer's prior retail business experience.

- Real Estate included in sale, ~5500 sqft
- High margins
- Ample parking
- Established over 40 years ago
- Non grocery anchored
- Easy to run
- Great neighborhood, easy access
- SBA financing available



	<u>Annual</u>	<u>Monthly</u>
GROSS SALES	3,558,600	296,550
Less Sales Tax Paid	(263,600)	(21,967)
= Gross Sales Net of S.Tax	3,295,000	274,583
Less Cost of Sales	(2,512,767)	(209,397)
		0
= GROSS PROFIT	782,233	65,186
OPERATING EXPENSES		
Wages - Employees	260,000	21,667
Advertising	7,500	625
Utility	18,500	1,542
Telephone & Internet	3,600	300
Bank	2,000	167
Insurance	7,500	625
Accounting & Legal	2,500	208
Supplies	3,500	292
Repairs + Misc. Expenses	10,000	833
Licensing, subscriptions	3,000	250
Merchant Acc Fees	43,000	3,583
Property Expenses (Mortgage, RE Tax, CAM)	67,100	5,592
Total Operating Expenses	(428,200)	(35,683)
Net Profit	354,033	29,503
Debt Service**	(112,168)	(\$9,347.32)
Net Cash Flow	241,865	20,155

Purchase Price	\$775,000
Add Inventory	\$350,000
Total Price	\$1,125,000

Building Price	\$850,000
Total Funds Required	\$1,975,000

Down Payment	\$420,000
SBA Financing	\$1,555,000

NOTE: The Pro Forma Statement was prepared from data received from the Seller including other sources of information and is for preliminary discussion purposes only. Buyer bears all responsibility to review all other sources of information including Tax Returns, Financial Statements and other forms of due diligence before making a decision to purchase the business and/or real estate property.



Building Price	850000
Downpayment	\$127,500
SBA Finance	\$722,500
Total Debt Service Payment (P&I)	55,000/ p.a
Building Cash Expenses	p.a.
Insurance	\$2,500
Property Tax	\$7,500
Snow Removal	\$300
Landscape	\$300
Misc	\$1,500
Total Building Debt Service	\$55,000
Total Building Expenses	\$67,100

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